



Andrés A. Buendía Ucrós Master Sales Engineer Caribbean & LatinAmerica

About WatchGuard - Who We Are

Mission: To bring widely deployable, enterprise-grade security to small and midsize organizations and distributed enterprises.



Founded in 1996



Headquarters: Seattle, WA



5 operations centers and direct presence in 21 countries



650+ Employees



80K+ Customers



100+ Distributors 9,000+ Active VARs

A WatchGuard Firebox is deployed every 4 minutes

around the world

WatchGuard appliances conduct more than 1 BILLION security scans every hour

WatchGuard protected our customers

22+ **BILLION** times in 2016

WatchGuard has saved customers more than

16 years of labor with

RapidDeploy

Smart Security, Simply Done

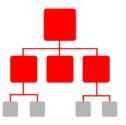
Making Sense of Cyber Security

Everything we do starts with how we are going provide the smartest security in the simplest way.



Intelligent Protection

Effective protection against today's vast number of evolving threats requires multiple services working intelligently together. Prevent, detect, and instantly respond to cyber attacks with automated policies.



Simplified Management

Managing security across your organization has never been simpler. Use out-of-the-box tools to quickly and easily deploy, configure, and maintain your security with the granularity of your choice.



Actionable Visibility

Monitor and report on the health of your IT infrastructure. Actionable visibility tools enable you to proactively identify threats, while providing corrective action against known issues.

Large Customer Base Across Verticals

A large number of SMEs & Distributed Enterprise customers are recognizing WatchGuard's scalable architecture and best-in-class manageability

Education

Retail

Hospitality











PHARMACIA

























Diversified









Tech, Media & Telecom





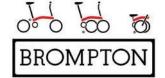




Other









Best-in-Class Security Services

FUNDAMENTAL SECURITY SERVICES



INTRUSION PREVENTION SERVICE (IPS)



REPUTATION ENABLED DEFENSE SERVICE (RED)



SPAMBLOCKER



GATEWAY ANTIVIRUS (GAV)





ADVANCED SECURITY SERVICES



APT BLOCKER



THREAT DETECTION & RESPONSE



HOST RANSOMWARE PREVENTION (HRP)



DATA LOSS PREVENTION (DLP)



NETWORK DISCOVERY



DIMENSION COMMAND



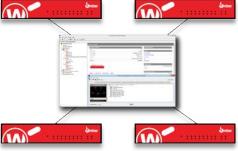
ACCESS PORTAL



DNSWATCH

Simplified Management

WatchGuard System Manager



Centralized and easy to use management or your network security appliances and services.

WatchGuard Wi-Fi Cloud



Simple, centralized management with marketing and guest engagement tools for your Wi-Fi environment.

Out-of-the-box tools provide centralized configuration, deployment, and ongoing management that is simple enough for anyone and scalable to please everyone – including everything you need for wired and wireless networks.

Actionable Visibility



Easily identify actionable network and security trends, monitor security service efficacy, and easily generate business, compliance, and network health reports with stunning visualization tools.

One Platform, Total Security



EASIER TO PURCHASE

One platform, one package, total security. Our security platform delivers a suite of powerful network, Wi-Fi, and endpoint security services along with the intelligence of correlation and industry-leading performance.

EASIER TO DEPLOY

Remotely deploy and configure multiple Firebox appliances across a distributed enterprise with minimal on-site assistance using a cloud-based deployment and configuration tool.

EASIER TO MANAGE

Manage one Firebox appliance or hundreds from a single, easy-to-use console, maximizing efficiency and streamlining network administration, while applying configuration changes in real time or as a scheduled task.

WatchGuard Secure Wi-Fi

With WatchGuard Secure Wi-Fi, you not only build your brand – you protect it. Gain the top performance with blazing speeds, engaging guest experiences, and a breadth of analytics about your customers, while protecting your business from cyber criminals.

Cloud-Ready Access Points



Wi-Fi Cloud



Packaged to Your Needs









Features & Services	TOTAL SECURITY SUITE	Basic Security Suite
Intrusion Prevention Service (IPS)	✓	✓
App Control	✓	✓
WebBlocker	✓	✓
spamBlocker	✓	✓
Gateway AntiVirus	✓	✓
Reputation Enabled Defense (RED)	✓	✓
Network Discovery	✓	✓
APT Blocker	✓	
Data Loss Protection (DLP)	✓	
Threat Detection & Response	✓	
DNSWatch™	✓	
Access Portal*	✓	
Dimension Command	✓	
Support	Gold (24x7)	Standard (24x7)
*Available on Firebox M370 appliances or higher.		







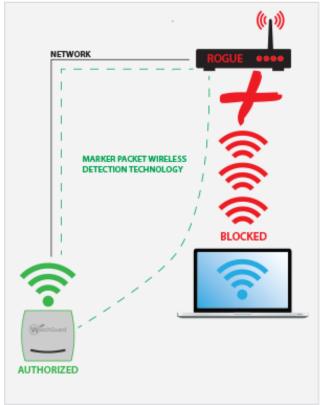


Protecting Your Wi-Fi



Wireless Intrusion Prevention System (WIPS)

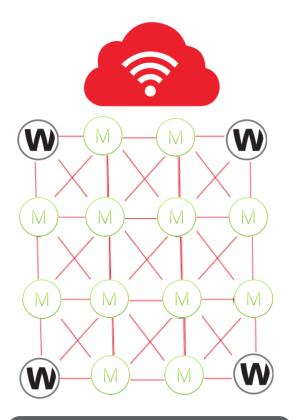
- Access point that scans the air space to look for malicious activity
- When found, the WIPS technology will block this threat
- Acts as a "force field" to protect your business and users

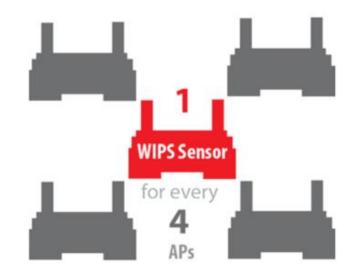




You Don't HAVE to Rip and Replace

Gain added Wi-Fi security without needing to replace your existing access points.







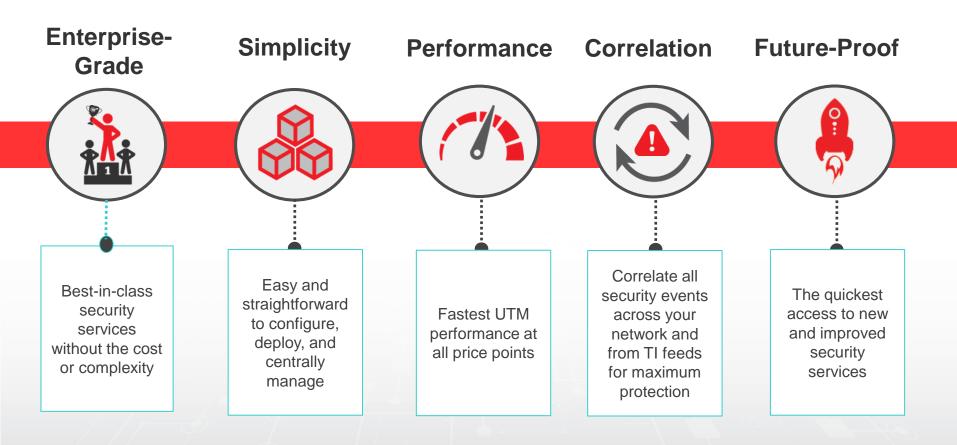
WatchGuard APs as 'dedicated WIPS sensors' installed alongside competitor's APs

Wi-Fi Security + Secure Engagement & Analytics

Leverage the Wi-Fi Cloud for all your needs: security, captive portal engagement, location-based analytics



The WatchGuard Difference







www.WatchGuard.com/es